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### **ARTICLE**

Lessons learned – lessons enacted? Opportunities for supply chain improvements coming out of the pandemic

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### **ABSTRACT**

The COVID19 pandemic triggered a flurry of research about pandemic risks in supply chains and how to navigate through and out of the pandemic. Because change in supply chains takes time this work is far from complete. This paper reflects upon opportunities for structural improvement in supply chains coming out of the pandemic. These include (1) the need to move away from over-reliance on unidimensional strategies and consider nearshoring and reshoring, (2) lean and just in time inventory management have not lost all of its value and the need to ensure multiple flexible sources, (3) disruption provides a step up, not a step away from sustainability. We reflect upon these opportunities and the risks of partial enactment of these opportunities in an effort to inspire progress in supply chain management research and practice.



### Introduction

The pandemic triggered a flurry of research on supply chain risk management and methods and approaches for improving the resiliency of supply chains. What was unique pandemic was about the the multi-regional multidimensional, and directional<sup>1</sup>. The risk impact of the pandemic was also dynamic and longer lasting then normal disruptions such as a port strike or a hurricane<sup>2</sup>. As a result, not only were companies pursuing most, if not all, wellknown risk management techniques, there were also pursuing not only short-term approaches to mitigating risks (such as inventory buffering). Companies are also pursuing medium to longer term (such as reshoring and nearshoring). It is for this reason that one might say the work towards building a more robust and resilient supply chain is far from over.

But change management in supply chains is hard and time consuming, involving multiple stakeholders with varying opinions<sup>3</sup>. And as a result, the question what is the risk of the lessons learned from the pandemic not being fully enacted through change management? We offer three key supply chain management lessons learned from the pandemic and consider drivers approaches to managing these risks better, as well as risks of incomplete enactment of these approaches.

### Method

This reflection paper considers three opportunities analytically, informed by literature and industry examples. It aims to

develop reflection that can inform further enacting of the opportunities in industry and research.

## Results: Changes in supply chain thinking coming out of the pandemic

Based upon the study of literature about risk management in response to the pandemic and the engagement with several case companies table 1 summarizes key lessons learned from the pandemic.

From uni-dimensional sourcing strategies to a balanced approach involving a multitude of sourcing strategies

When asked about drivers of pandemic risks, both early on and after year 1 of the pandemic companies pointed rationalization of suppliers to end up with just a few suppliers located in global low-cost source areas4. While global sourcing is a reliable source of cost savings, not balancing the logistical risks by ensuring near and local sources drove a high price to pay in the face of transportation disruptions. Equally so, not ensuring near and local alternative sources drove product unavailability from country lockdowns; if companies are down to just a few remaining sources in a consolidated manufacturing base in China a Chinese lockdown leaves them with nowhere to turn. Additionally, many companies saw increased volatility of demand during the pandemic with demand shifting. Companies such as Nike had started well before the pandemic to introduce more near and local sources into their supply chain in order to be able to respond faster to changes in demand.



A risk of limited enactment of this learning originates from the time it takes to identify, qualify and implement new suppliers. In the case of a highly regulated industry such as pharmaceuticals and aerospace, this can take 12-16 months<sup>5</sup>. During this change period drivers in favor of nearshoring may alter, given the great dynamics of the pandemic. With logistical bottlenecks easing, the favorability of global sourcing begins to grow again and

labor shortages in western markets make it harder to staff local sources. It is our hope that companies will resist the temptation to slip back into old comfortzones and see through the hard work, that companies such as Nike have pursuing for years now, to balance sourcing strategies away from the unidimensional global sourcing by including near and local sources.

Table 1 Lessons learned from the pandemic

Lesson learned	Driver	Mitigation approaches	Risk of not enacting the learning
The need to move away from over-reliance on unidimensional strategies	Over-reliance on global sourcing strategy	Nearshoring and reshoring	Identifying, qualifying and implementing new suppliers can take a long time and drivers for reshoring may change during that window
Lean and just in time inventory management has not lost all of its value	Overordering increased supply chain pressures and drove inventory overhang	Ensuring multiple flexible sources and limiting overordering	Inventory buffering is of value but limiting the degree and duration requires discipline and restraint
Disruption provides a step up, not step away, from sustainability	Pandemic accelerated efforts to reduce carbon emissions and grow local sourcing	Reduction in travel and global sourcing lead to reduced carbon emission and greater economic inclusion	Risk of seeing disruption as an exception not a new level setting



From stepping away from lean and JIT to inventory buffering only as a short term, limited approach

Inventory buffering in response to supply shortfalls was a commonly pursued by companies to, at least temporarily, delay risks of product unavailability and empty shelves (van Hoek 2020 JPSM). It drove discussions around the need to step away from lean and just in time approaches reasoning that the focus on too much inventory removal reduces responsiveness in times of risk. While valid arguments, inventory buffering was still used as a medium-term approach one year into the pandemic<sup>6</sup>. The inventory hang over faced by retailers and manufacturers a year later indicates that buffering was used too long and too extensively.

The recipe for inventory buffering seems to be to limit amount and duration of usage of the technique, while not discontinuing lean approaches and using multiple sources of supply to be able to maintain JIT capabilities in case of supply disruptions in part of the supply base. This however requires discipline and restraint of ordering managers. The trigger point for reducing buffering is hard to determine during disruptions when lead times are long and uncertain and supply is not guaranteed. The natural tendency is to continue to order until inventory on hand begins to improve but at that point a backlog of orders may have been build up leading to a flurry of shipments and resulting in excessive buffers. Improving collaboration suppliers to improve visibility into anticipated leadtimes and product ETA's may proof a

fruitful path forward. Equally so can the deployment of digital technologies that can accelerate information exchange about shipments, possibly across multiple tiers in the supply chain.

Accelerating sustainability efforts, not pausing them

A misperception at the start of the pandemic was that companies would put on hold or back of from their sustainable supply chain programs<sup>7</sup>. Instead, the pandemic provided a acceleration stepping stone for sustainability programs. The reduction in travel and commuting drove scope 2 carbon emission reductions from the very start of the pandemic. Risk mitigation techniques such as nearshoring and local sourcing hold the potential of reducing global transportation demands and resulting scope 3 emissions. It also drives economic inclusion in regions of operation, adding to social sustainability efforts.

But the risk is that companies will be tempted to revert back to old operating approaches and not use the lower emission standards as a new baseline but as a temporary windfall. Business travel will come back but business travel may never been the same. Commuting to work equally may not come back to prepandemic levels as (part) working from home and "work from anywhere anytime" models become mainstay in the new organization. These efforts will part capture progress made but still bring emissions back up from the year 2020-2021. Hence sustainability efforts need to further progress to keep emissions low and further reduce.

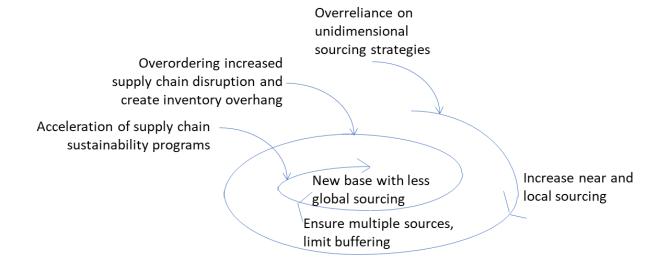


### Conclusion

The pandemic exposed strategic imbalances in supply chain and sourcing strategies and managerial response to risk; from an overreliance on unidimensional global sourcing strategies to a tendency to step away from JIT and lean and over-buffer/over-extend short term ordering tactics too long. Companies have been able to develop more nuanced sourcing approaches that have to be seen through still. If companies do these efforts can complement efforts to nuance

inventory approaches with balanced supply lines and local alternative sources to ensure availability. And on top of that sustainability efforts can be accelerate from a new standards to reduce carbon emissions in the supply chain and improve local economic inclusion. We hope this upwards spiral of progress (illustrated in figure 1) can be a learning and positive momentum from the pandemic. In the words of Churchill: "never waste a good crisis."

Figure 1 Upward spiral of lessons learned from the pandemic





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